Foxford Learning Plan

Year 10

GCSE Business

Spring Term 1

Key Vocabulary

Overdraft	When a bank allows a business to withdraw more money than is in its bank account
Venture Capitalist	Private investors who offer money in return for some control over the company
Retained Profit	Retained profits refers to profits saved from previous years' trading
Trade Credit	When a business has longer to pay for raw materials
Share Capital	A share is a portion of the company's capital owned by a shareholder
Crowd funding	The raising of small amounts of money for a venture or project from a large number of people
Sole Trader	A business that is owned and controlled by one person
Partnership	A business owned by two or more people
Private Limited Company (Ltd)	Owned by shareholders who each own part of the business
Franchise	A franchise allows an entrepreneur to buy the rights to use an existing business model
Franchisee	A business that agrees to manufacture, distribute or sell branded products under the licence of a franchisor
Franchisor	A business that gives franchisees the right to manufacture, distribute or sell its branded products in return for a fixed sum of money or royalty payment

Key Skills

Over the course of the topic, I will be able to: -

- Explain the available sources of finance for a start-up sole trader or partnership, and for an established company
- Evaluate the advantages and disadvantages of the different sources of finance
- Explain the implications for the business owner(s) of limited and unlimited liability
- Evaluate the advantages and disadvantages of each type of ownership





I will Understand

1. That some sources of finance are suitable for short term use, such as overdrafts and trade credit
2. That other sources are suitable for long term use, such as personal savings, retained profit, share capital, loans and crowdfunding
3. That each source of finance has its advantages and disadvantages in use
4. The concept of limited and unlimited liability
5. The different types of ownership for start-ups: sole trader, partnership, private limited company
6. The option of starting up and running a franchise operation: the advantages and disadvantages of franchising